



A lasting link to the future

Hexatronic enables non-stop connectivity for communities worldwide. We partner with customers across four continents – from telecom operators to network owners – offering leading-edge fiber technology and solutions for any and all conditions.

8.1 BSEK

Sales, R12*
(\$740MUSD)

45%

4-year sales CAGR

17.0%

EBITA margin, R12*

Focus areas

Fiber Solutions
Harsh Environment
Wireless
Data Center
Training

1.4 BSEK

EBITA, R12*

79%

4-year EBITA CAGR*

>2,000

Employees

Key markets

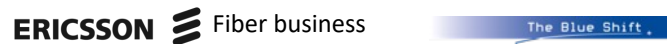
US
UK
Germany
Nordics

Hexatronic Group acquisitions

2012



2013



2014



2015



2016



2017



2018



2019

2020



2021



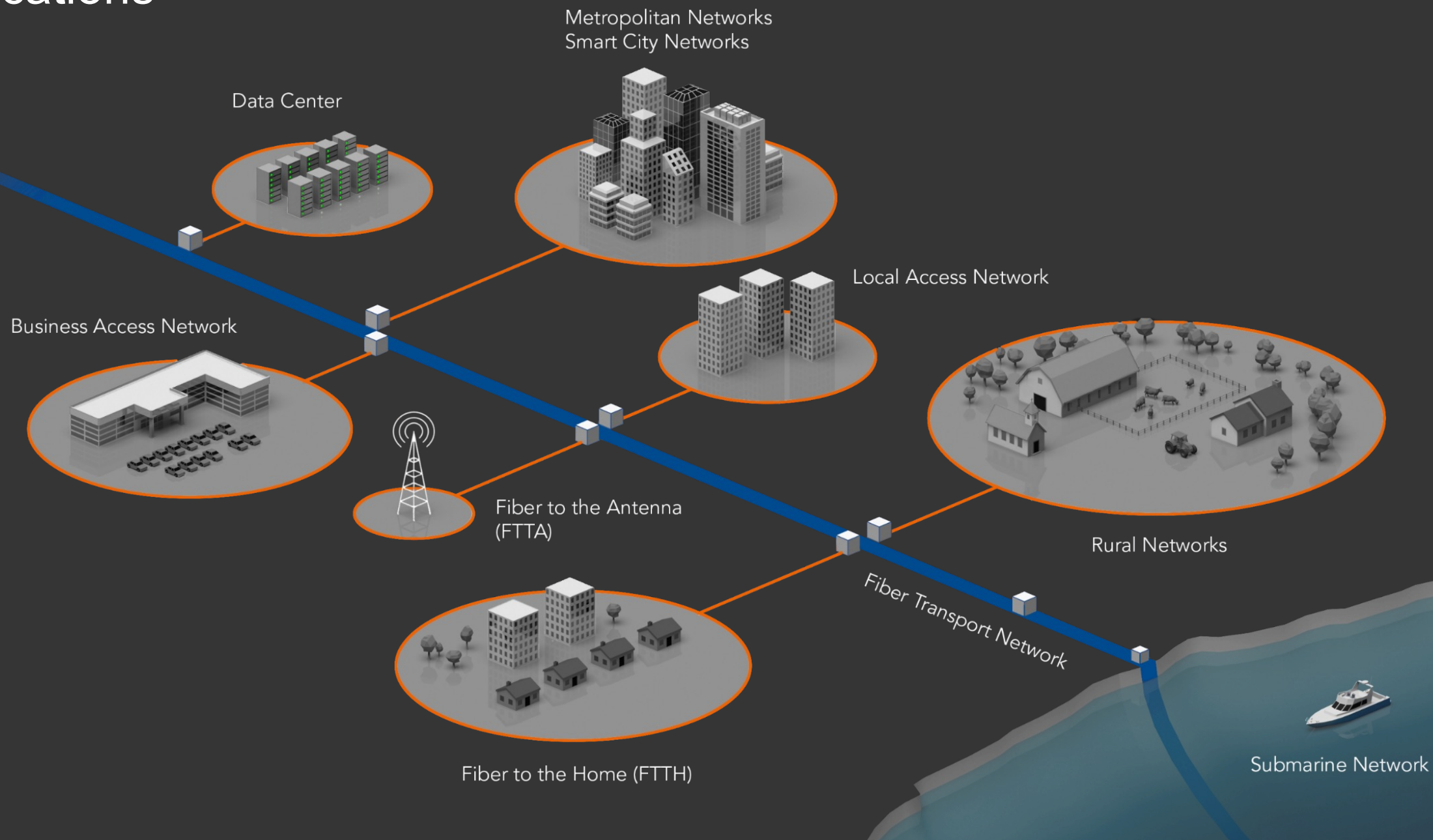
2022



2023

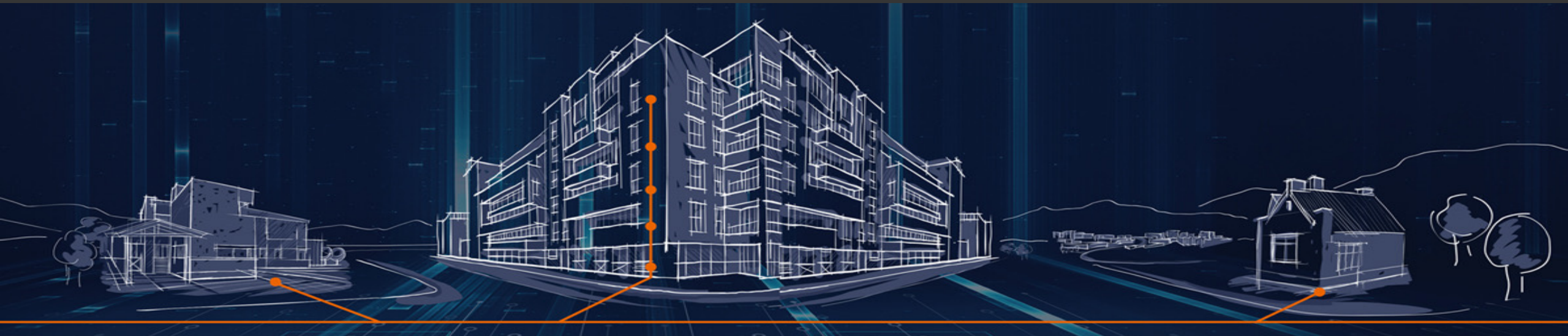


Applications



Hexatronic FTTH Solution – The ABF Value Proposition

- Reducing the Total Fiber Deployment cost, both CAPEX and OPEX
 - Minimize the Fiber Connection points
 - Reduction of OSP material and labor
 - Fast installation with the Air-Blown technology
- All passive components for a complete fiber network
- Open Access ready with significant increase in flexibility
- Technical support: Design, Construction, and On-site field support



Date

>25%
Cost Savings

Less labor & materials

>50%
Speed

Faster Installation

100%
Scalable Flexible
Unlimited bandwidth

>50%
Sustainable
Less environmental impact

100%
Aesthetics
Underground

100%
Partnership
Engineering Support
System Design
Site Training



288 Fiber Cabinet with Splitters



Viper Den



96 Fiber FDH Closure



Underground Access Chamber



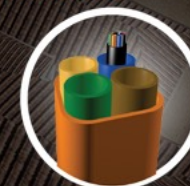
1-Way Drop Duct 2-24 Stingray



Duct Access Point

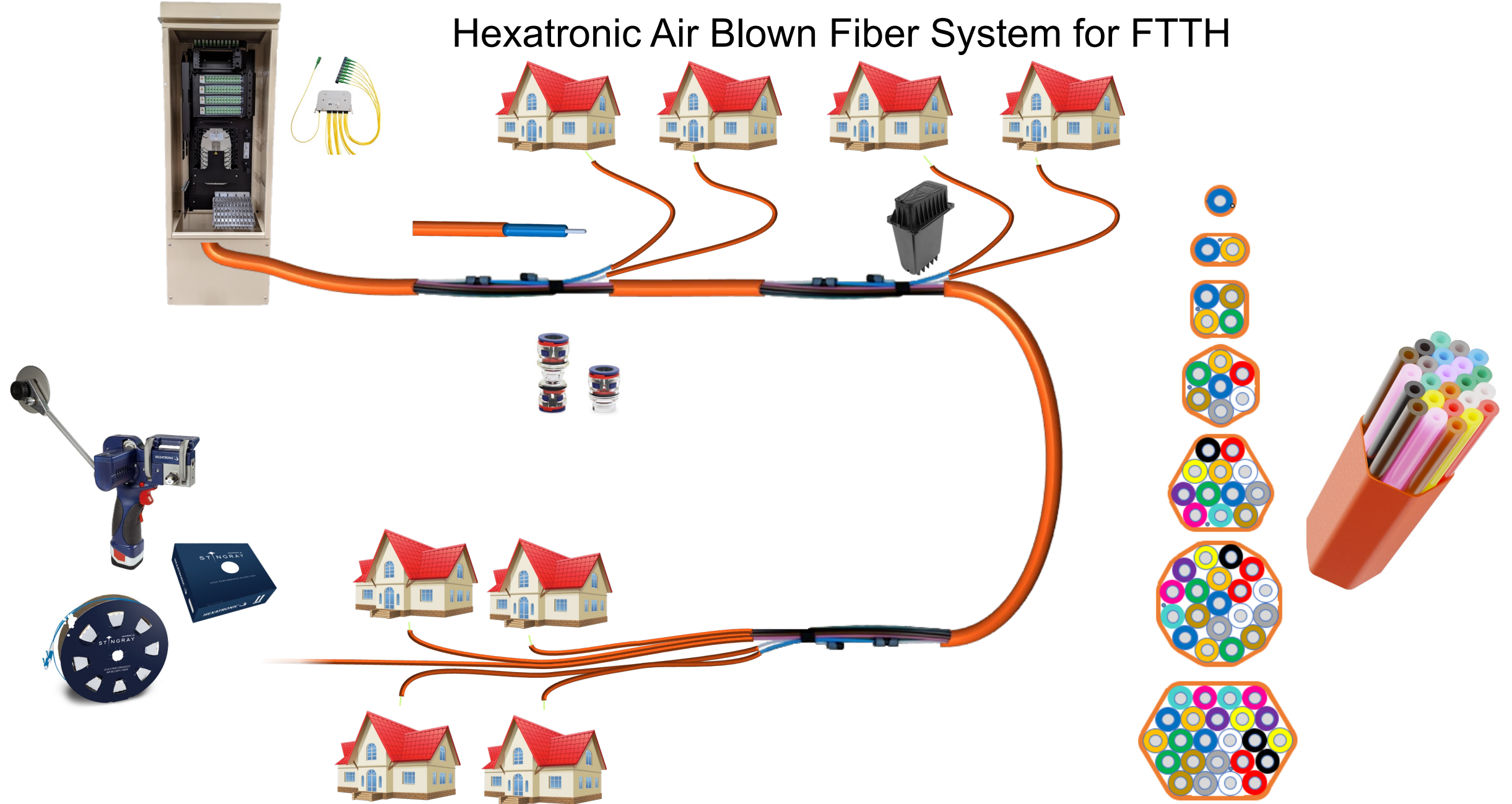


Distribution



Feeder Micro Ducts and Micro Cables Up To 864 Fibers

Hexatronic Air Blown Fiber System for FTTH



Hexatronic ABF Solution for FTTH

Fiber Distribution Hub
96F Street Cabinet or
fully underground FDH



- ✓ No Handholes
- ✓ No Pedestals
- ✓ No F2 Fiber Placement
- ✓ No MSTs
- ✓ No Intermediate Splicing

Customer Termination Boxes



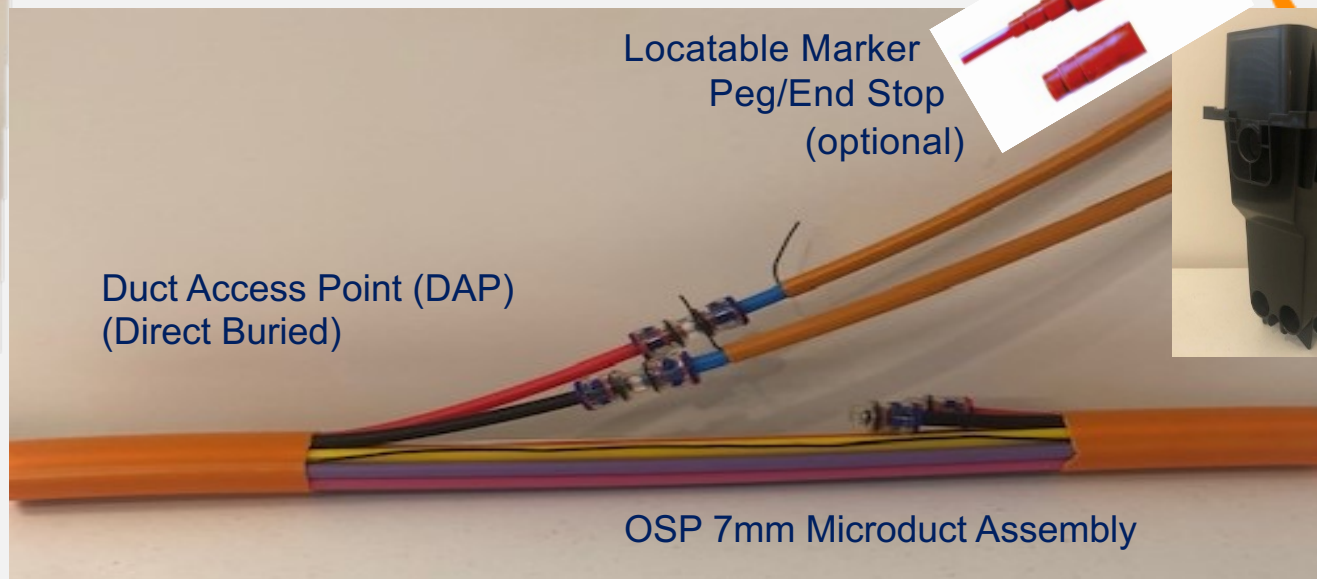
Microduct Drop
to Residence



Locatable Marker
Peg/End Stop
(optional)



Duct Access Point (DAP)
(Direct Buried)



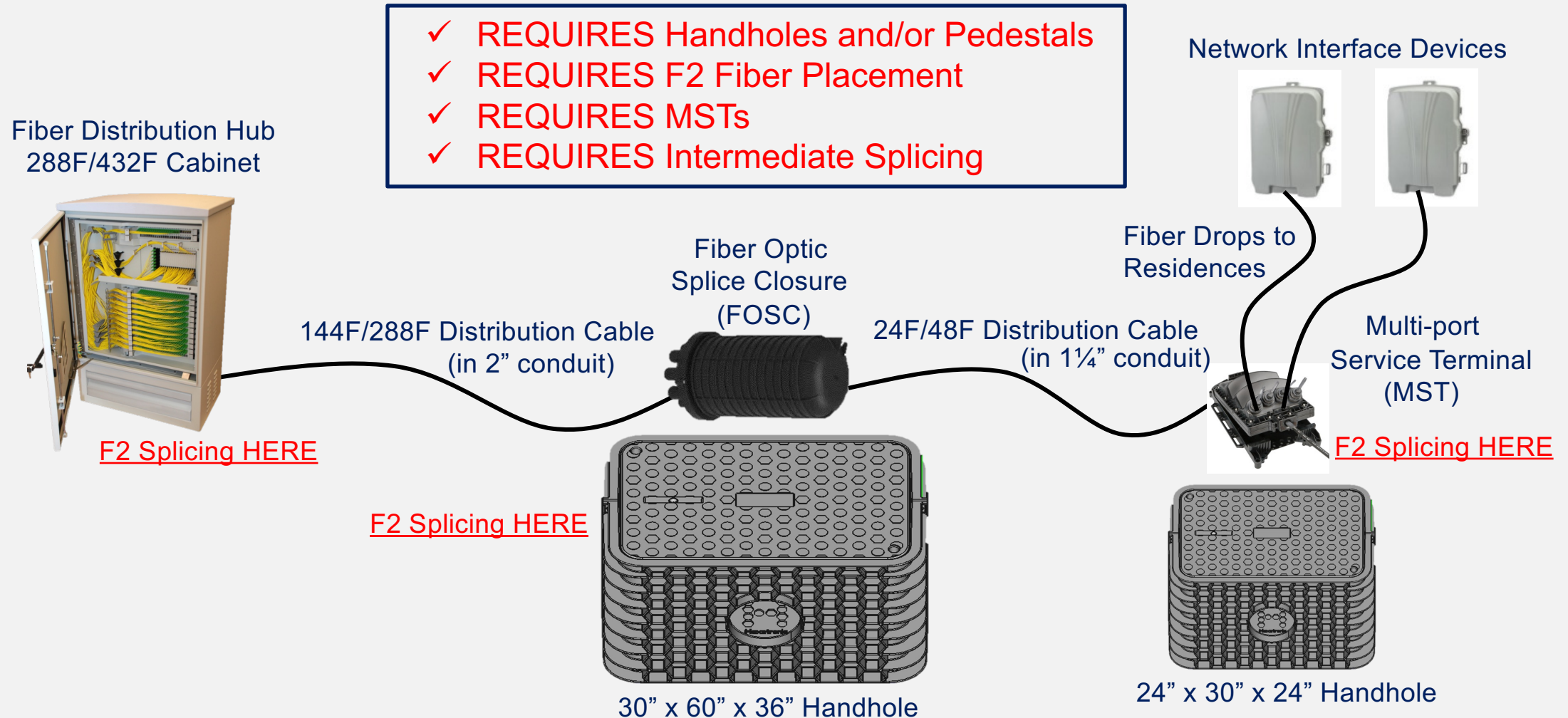
OSP 7mm Microduct Assembly

Optional Toby Box @
ROW/Private Property
(mounted flush to grade)



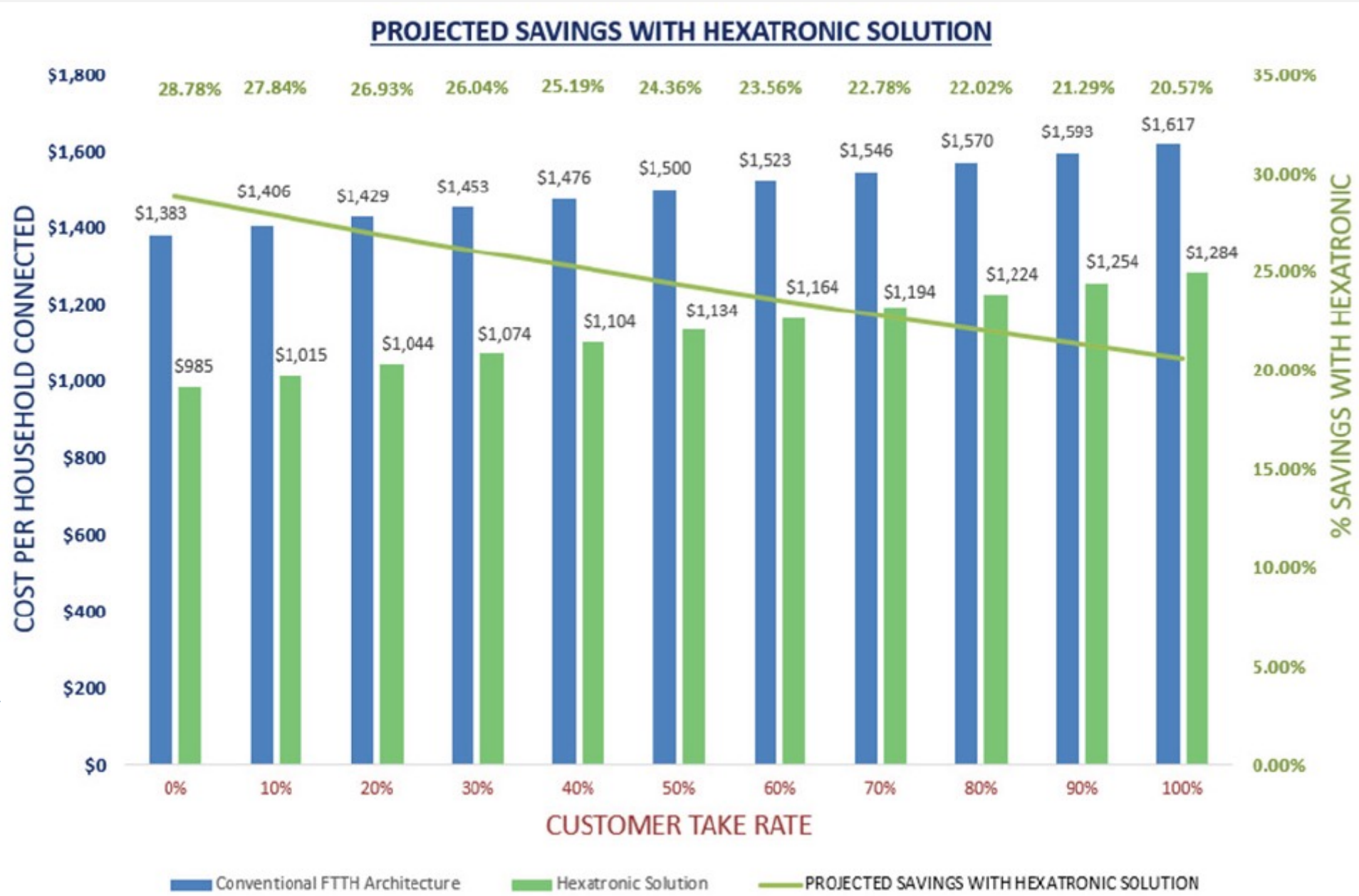
Establishing a homerun microduct pathway to every target address but
DEFERRING air-blown fiber placement until service activation.

Traditional FTTH Solution w/ Spliced Distribution Fiber



**REQUIRES an Additional 30% Investment prior to Attainment of the 1st Subscriber.
Troubleshooting more complex resulting in increased operational expenditure**

SUMMARY SLIDE
Conventional vs.
Hexatronic System

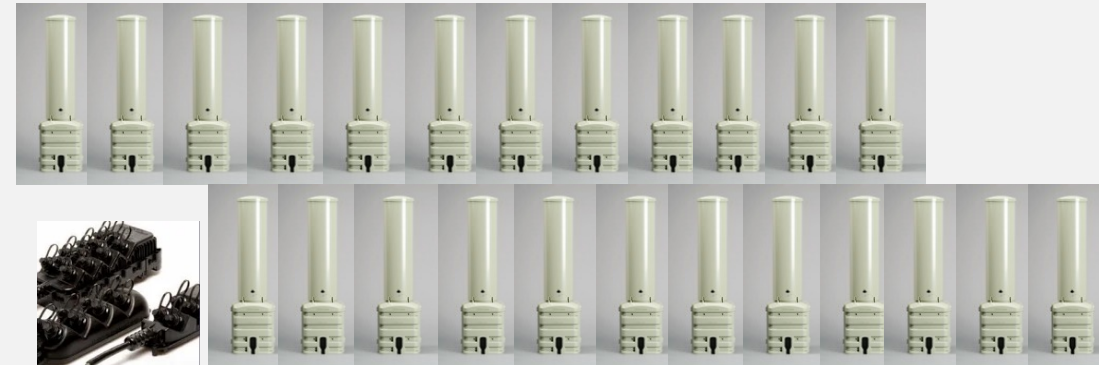


Summary of Benefits of Air-Blown Fiber Solution

- CAPEX reduction of 30%.
- Fiber deployment is deferred until service order provisioning.
- HOA friendly: Fully underground system or single FDH cabinet for 96 subscribers.
- Faster, and lower cost to engineer.
- Eliminates hand holes and intermediate termination points.
- Microducts are easy, fast, and cost effective to repair.
- Designed for expansion with spare microduct allocated for future fiber serving areas.



v.s.



Mix use Brownfield Installation





So why is everyone not using this technology...





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