



WellSky
Blood Centers
Smarter, Safer Blood Management

Solutions for realizing care's potential

HemoFlow



Maximize safety and streamline operations

For more than 40 years, we've been developing cutting-edge software designed exclusively to meet the needs of community and hospital-based centers and high-volume donor testing services like yours. From donor recruitment and blood collection, to manufacturing, testing and distribution, you can confidently manage the complete product life cycle within a single application.

Manage enterprise-level operations

WellSky Blood Centers is scalable and enables you to support blood center and testing operations on a local, regional, or global level. Multiple time zone and multi-facility capabilities support the needs of enterprise-level blood centers so critical data can be shared across different locations, allowing users to see and process in local time.

Customize workflows and configure exceptions with our unique Enhanced Manufacturing Module

As the first and only system in the blood establishment computer software (BECS) market to provide blood centers with customizable workflows, WellSky Blood Centers provides the flexibility to meet current and future blood center business and operational needs.

You can also configure and automate exceptions to fit the needs of your facility. This frees up time required for manual exception management and helps identify conditions affecting donors, units, tests, labeling, and other areas of operation.

- Reduce manual tasks
- Adapt quickly to changes
- Eliminate errors
- Identify risk factors

Manage all aspects of your blood program in a comprehensive, easy-to-use system that offers:

- A single database for your data
- Browser independence
- Open APIs
- Multi-facility capabilities
- Ability to customize
- Exception management
- Scalability
- No-cost testing instrument API option available

Communicate easily with external systems using open APIs

Our unique open API facilitates interfacing with outside systems to reduce paperwork, redundancies, and improve safety by sharing data on:

- Apheresis management
- Test instruments
- External systems
- Hospital orders
- Mobile collections
- And more

Simplify donor management

A powerful donor management module aggregates all key donor information in one place. This gives you access to a donor's profile, test results, eligibility status, and deferral status in one view without clicking through multiple screens.

- **Reduce redundancy.** Assign a unique donor ID to prevent duplication.
- **Calculate eligibility.** Dynamically calculates a donor's current eligibility status, so you won't be forced to rely on outdated stored data. Calculates donor eligibility with real-time results, so you always know which donors are safe.
- **Manage deferrals.** Get real-time information with even the most complex donor deferrals.

- **Streamline the donor interview process.** Fully integrate all critical collection data with an all-inclusive CASI with WellSky Blood Centers OnSite module. Reduce errors using dynamic eligibility calculation, comprehensive donor interview screenings, automated deferral management, full collection data and equipment QC. Automatically determine eligibility for the aDHQ. FastTrak lets donors respond to either Full DHQ or, if eligible, aDHQ before arriving or at arrival to the blood drive. Configurable Bill of Materials help identify cost of blood drives.
- **Streamline communications.** Reach the donors you need to reach by generating call lists for rare RBC and HLA donors. You can also document, call, or send communications to donors to notify them of critical donor information.
- **Manage fixed sites and mobile drives.** Create and manage mobile drives using WSBC or integrate with an external system of your choice.

Efficiently manufacture and label products

Whether yours is a small lab or high-volume center, WellSky enables you to keep pace with customer demand for blood products.

- **Support complete product manufacturing.** Manufacture whole blood products and multiple apheresis collections with defined cGMPs based on business and regulatory requirements. Gain peace of mind with product-to-bag reconciliation.
- **Pathogen reduction (PR).** Ensure manufacturing process controls and compliance with one-of-a-kind comprehensive functions for PR. This includes validation of key components during processing and warning alerts to ensure that products are meeting standards. Additionally, there's an API (interface) to the INTERCEPT Illuminator for capture and validation of illumination data.
- **Verify and label products in one step.** Built-in controls check for cGMP and other regulatory compliance mandates. Automatically calculate licensure for products manufactured, whether collected internally or imported and modified.



Manage High-Volume Testing

With our dedication to provide the most reliable, end-to-end testing services, your staff can efficiently handle high-volume testing for multiple clients.

- **Integrate test results.** Key features, including integration to a variety of testing instruments, multiple observation and confirmatory testing, reagent qualification, automated sample check in, and more, enable your team to handle high-volume testing for multiple donor centers and test profiles for clients.
- **Reduce costs with test result upload API.** Eliminate unnecessary fees associated with different interfaces with a secure, reliable open API. We have a history of proven integration with various instruments with high volume donor testing.

WellSky tests nearly
+75% of the blood supply in the U.S.,
and that number is growing rapidly.

Streamline inventory management

Automated checks allow only appropriately labeled products into inventory, minimizing the risk for shipping outdated or inaccurate products.

- **Control distribution processes.** The system handles packing, outdates, returns, quarantines, discards, tracking, and more, allowing you complete control your blood center's warehousing and distribution processes.
- **Inventory and safety alerts.** Inventory management has never been easier. Built-in controls alert you to low inventory, safety issues, and make it easy to manage products with a short life span.
- **Accelerate billing.** Efficiently manage billing for multiple customers with broad customer pricing capabilities. Apply standard or tiered pricing structures to new or standing orders with ease.

Secure blood center and testing management you can trust

WellSky Blood Centers provides a comprehensive system that streamlines and automates your facility's processes, so you can better manage supply to meet demand. We develop and maintain our solution to the most rigorous standards, successfully obtaining FDA Pre-Market 510(k) Clearance and complying with ISBT requirements. Our proven history and security measures have made us a trusted source for safe and efficient blood management software.



Get started today! Contact your WellSky representative to learn more or schedule a demonstration.

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