



VIVO
ENERGY



Partnering on Sustainable Energy for Mines

5 May 2021

Vivo Energy – Who we are

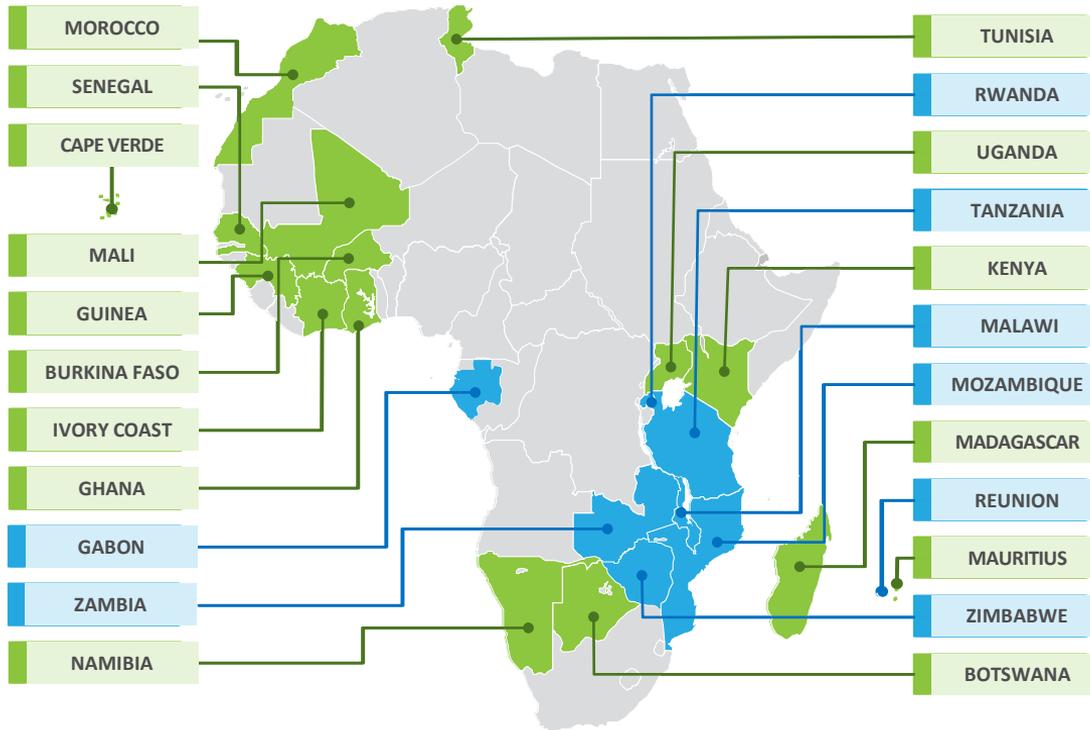
Vivo Energy – Who we are



We source, distribute and market high-quality fuels & lubricants, to customers across Africa and pioneer hybrid solar energy solutions to reduce carbon emissions

Our vision is to become the most respected energy business in Africa

A leading Pan-African business with a strong and growing presence



23 African countries

Access to over 470 million consumers



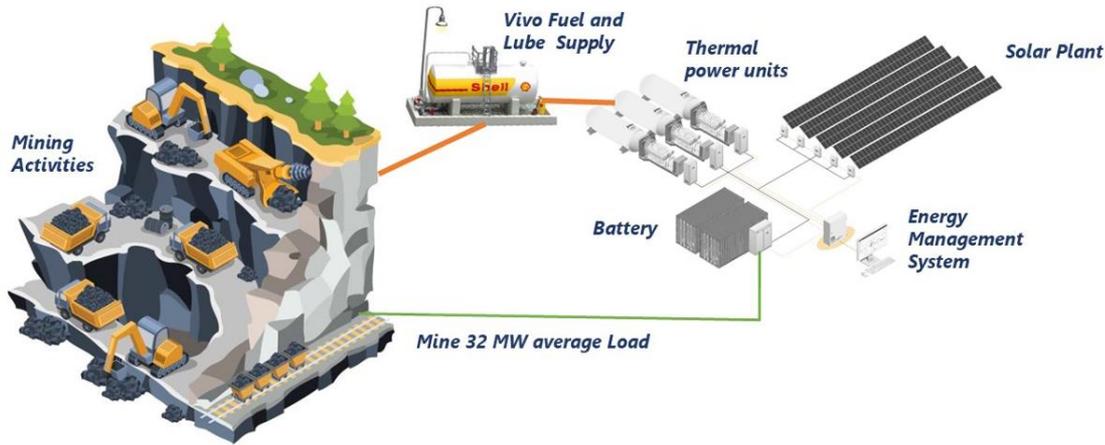
Over 2,300 service stations

Nearly 10 billion litres of fuel sold in 2020

Over 1 billion litres of product storage

+ 750,000 customers per day visit our sites

Vivo Energy provides market leading hybrid power, fuel & lubricant supply solutions



Competitive pricing - short & long-term

Vivo finance, owns and operates the project

PPA secure through exclusive contract

The solution provides fully integrated continuous reliable power, fuel & lube supply under a PPA – zero capital cost to mines with minimal requirement for financial security.

Key Considerations for Integrating renewable energy at a mine

Think like a mine, not an IPP

Vivo will build on its balance sheet

Long-term partnering solutions

Aligned interests

Innovative commercial structuring

Focusing on core business



- Robex is committed to minimising the environmental impact of its mining operations.
- Vivo is a trusted long-term service provider to the Nampala Mine.
- Vivo's ability to construct the hybrid solution reduces timelines and contractual complexity.
- Vivo's long-term partnership approach in contracting with the mine.

The hybrid solution:

- Materially reduces the mines carbon footprint
- Provides the mine with annual savings through the life of the project
- Increases the mine's security of supply
- The commercial structure reduces the mine's balance sheet loading
- The projects are developed by a world-leading constructor under a full wrap EPC contract.

Vivo Energy – Approach

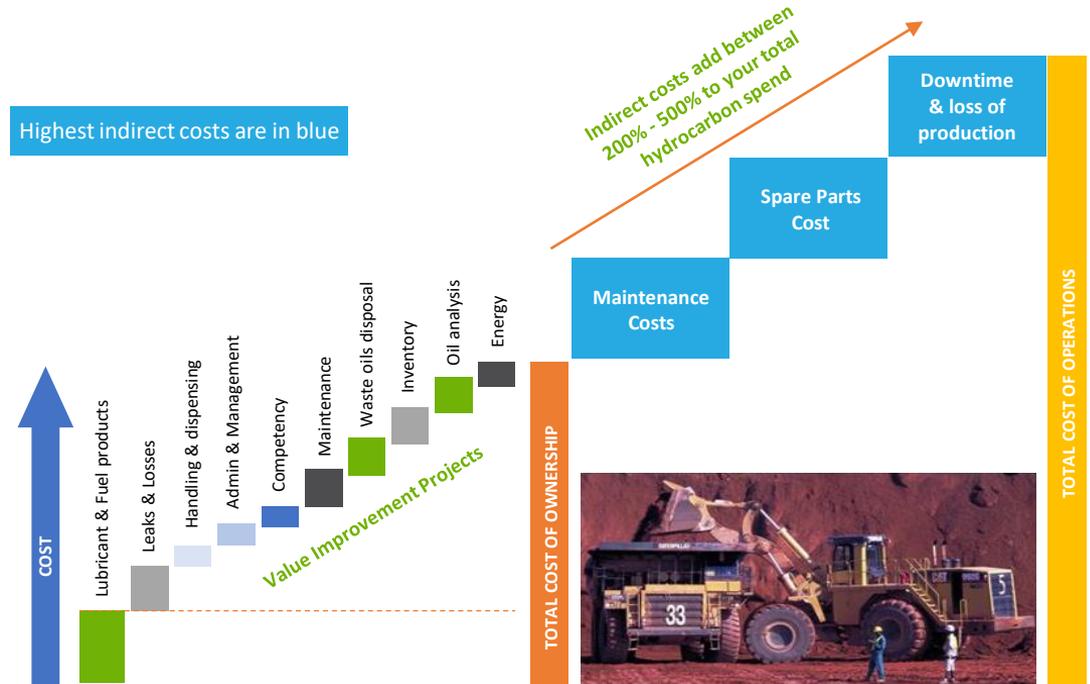
Achieve long term value creation for the mine through competitive fuel and lubricant supply, fuel displacement, emissions reductions, administrative burden and energy cost savings

- Vivo has a standard proforma data request sheet.
- Upon receipt of data, we will provide an indicative proposal within 4 weeks.
- Whether the proposal is acceptable or if further data is required - an in-depth interaction with mine management and engineers will be planned.
- The binding proposal is provided within a further 4 weeks.
- If accepted, contractual negotiations will last 2 – 3 months.
- When complete, construction will commence

Vivo Energy solutions cover mining spectrum

- Apply to UK Bribery requirements
- World class HSSE
- On-site continuous improvement and tangible cost reduction projects
- In Africa for Africa
- In country management
- Financial muscle and investment appetite
- Unmatched supply

Total Cost of Operations





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THANK YOU