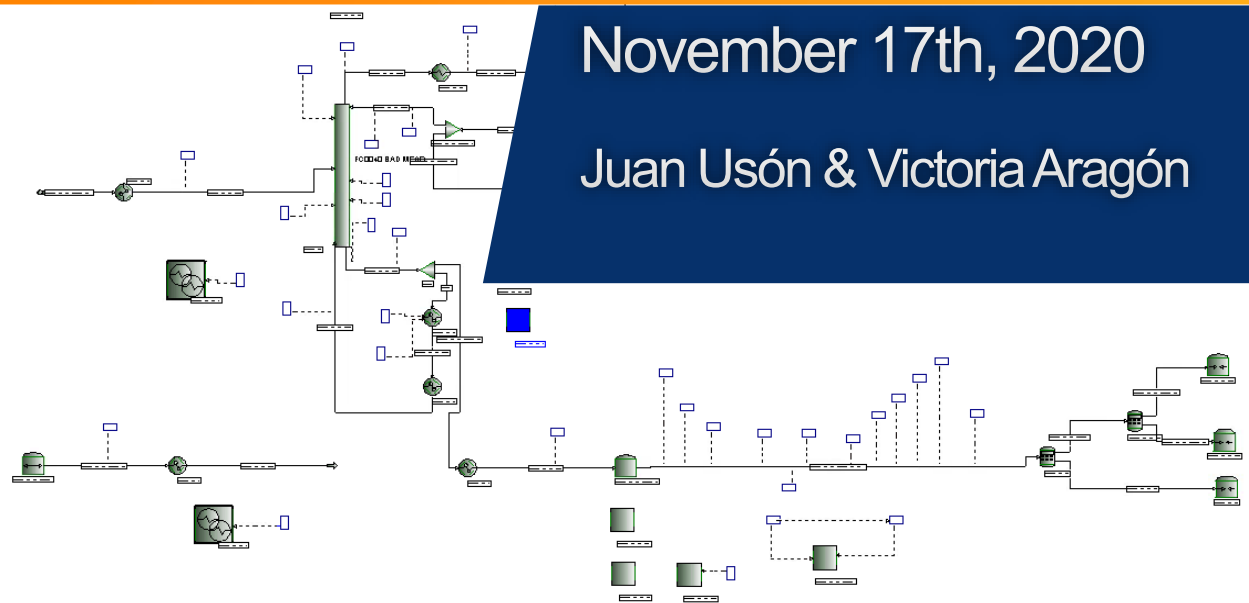




Real Time Optimization in Repsol Refineries



November 17th, 2020
Juan Usón & Victoria Aragón



Digital & Technology are recognized as key levers for Repsol 2018-2020 Strategic Update



Digitalization

Ambitious digital program **to transform the company for the future**



Technology

Enables the future Repsol: **lower emissions, more efficient, more competitive**



Talent

Developing **skills and capabilities** into the **new Repsol culture** to lead the future



Lean Corporation

Further improve **corporate savings** reaching **9% cost reduction** by 2020

Four strategic priorities in Industrial Digital portfolio



FLAWLESS AND
ALWAYS SAFE



ZERO UNEXPECTED
FAILURES

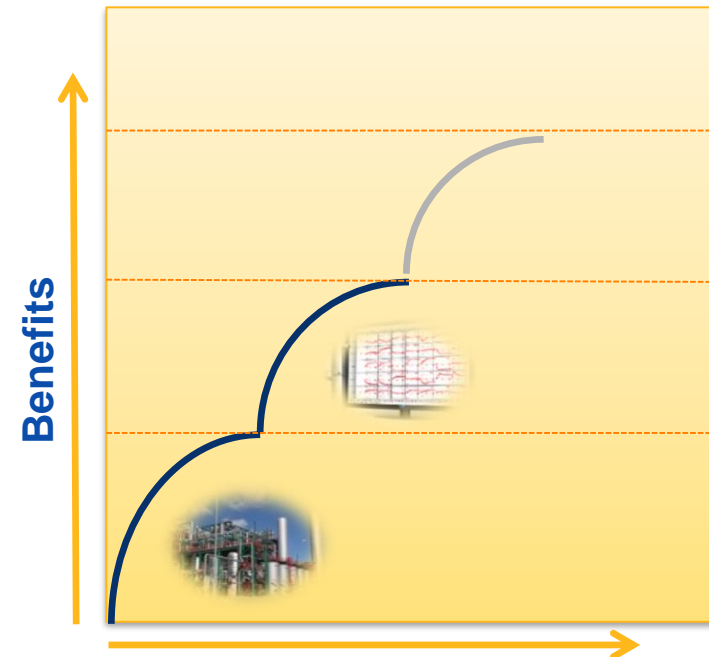
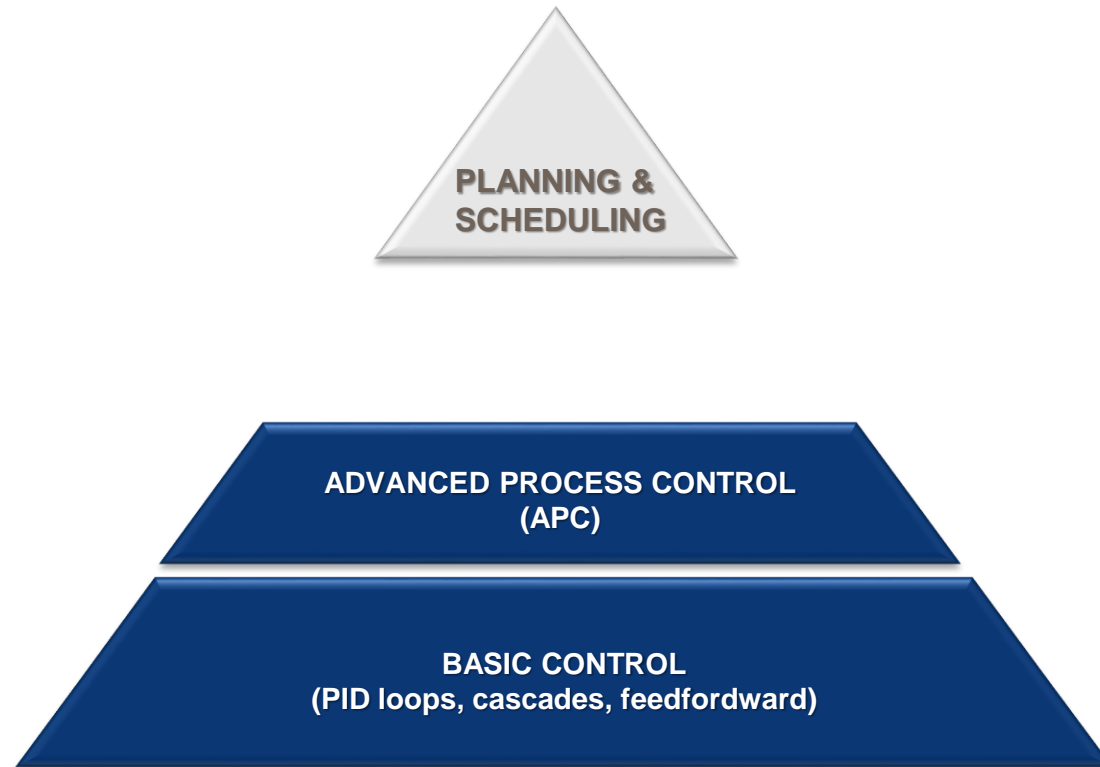


AUTONOMOUS
PLANT

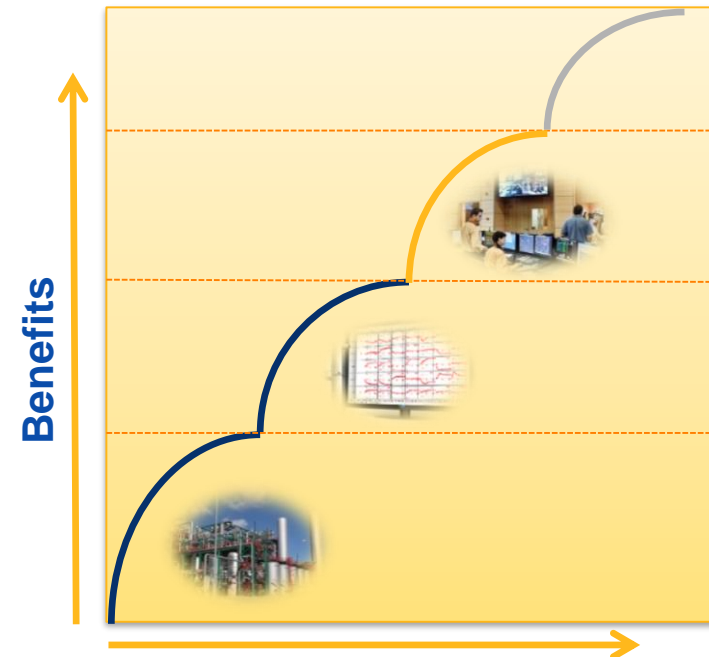
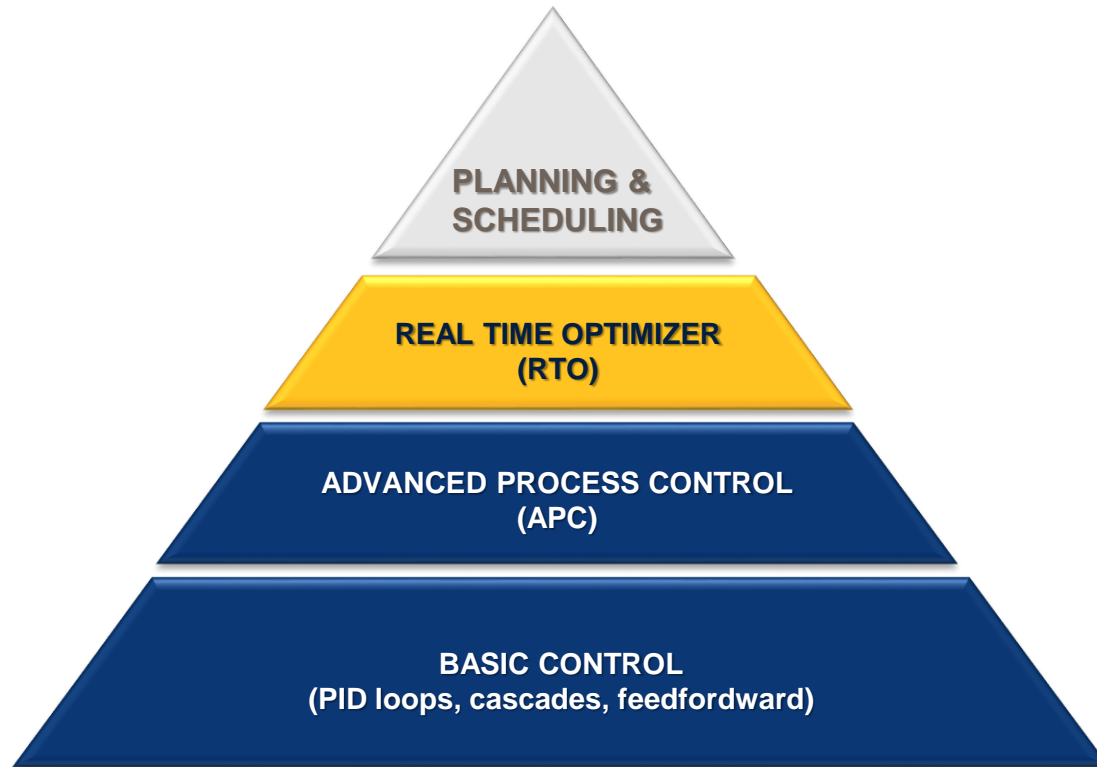


END TO END BUSINESS
PLANNING

RTO opportunities and fundamentals



RTO opportunities and fundamentals

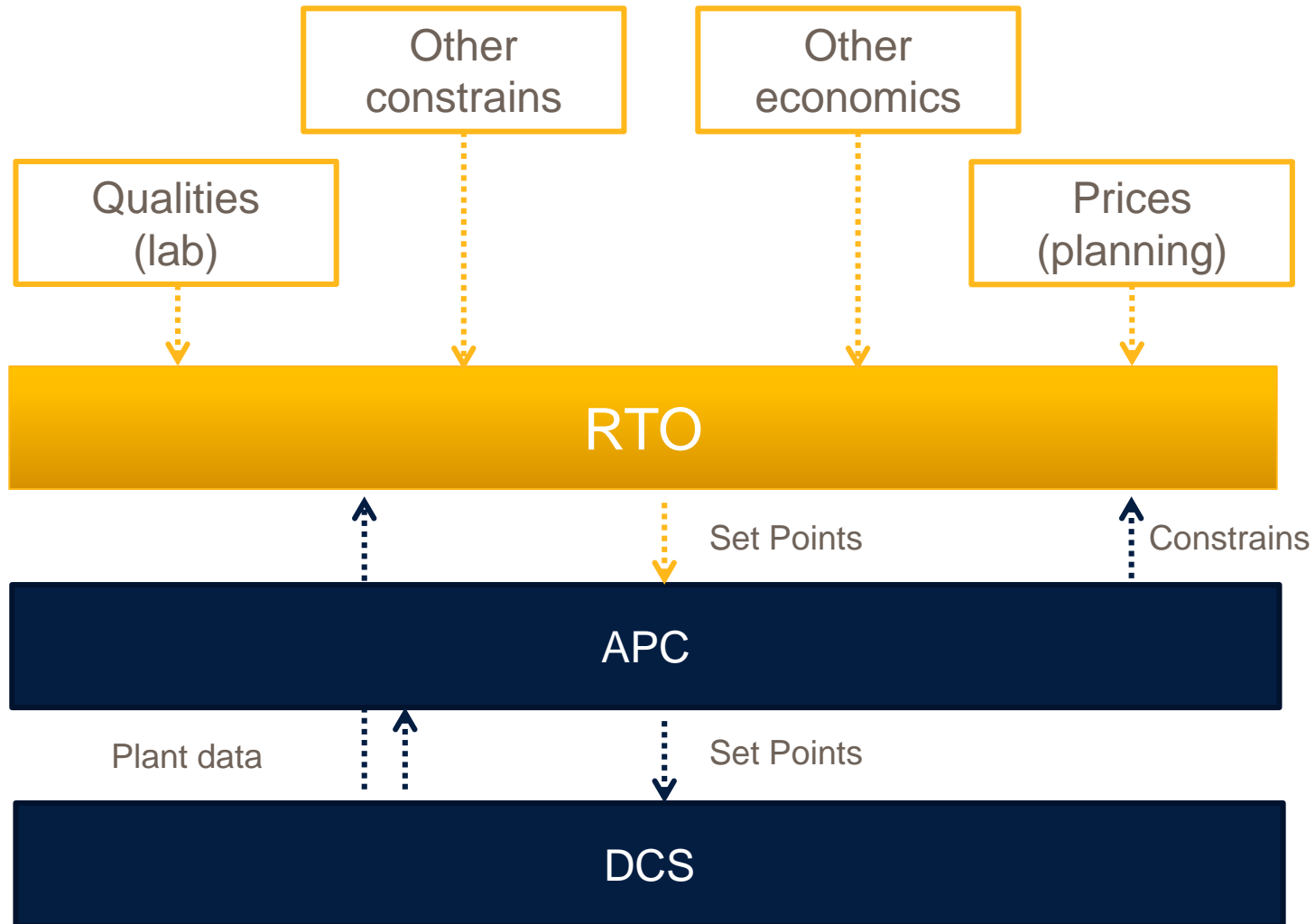


RTO opportunities and fundamentals



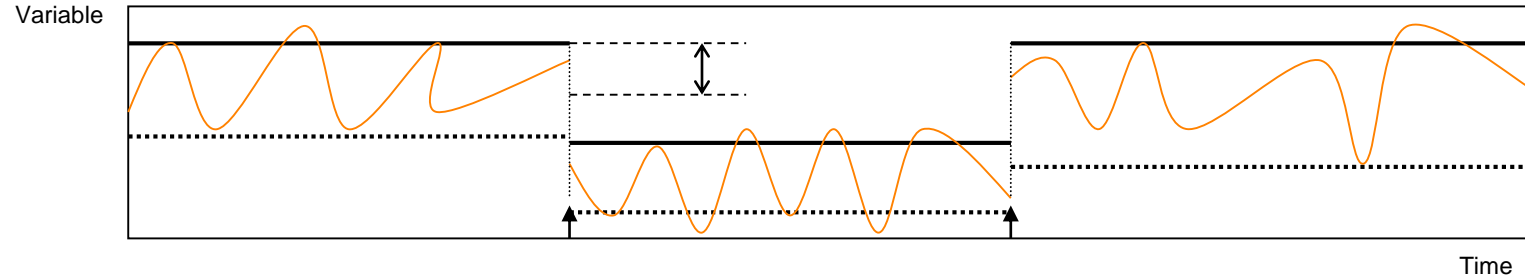
- **Rigorous simulation** of the unit, based on first principle equations, that is able to **self-calibrate** along the time to represents the plant evolution at every stage.
- The optimization function takes the **prices from Planning** for products and utilities and provides the most economical solution, while keeping the **real constrains** of the plant.
- The RTO runs continuously, taking live data from the plant at **each stationary** and automatically providing the **optimal operating point** for the current situation.
- The optimizer **relies on the APC and basic control** to move the plant to that optimum while keeping the plant stable and safe.

RTO opportunities and fundamentals

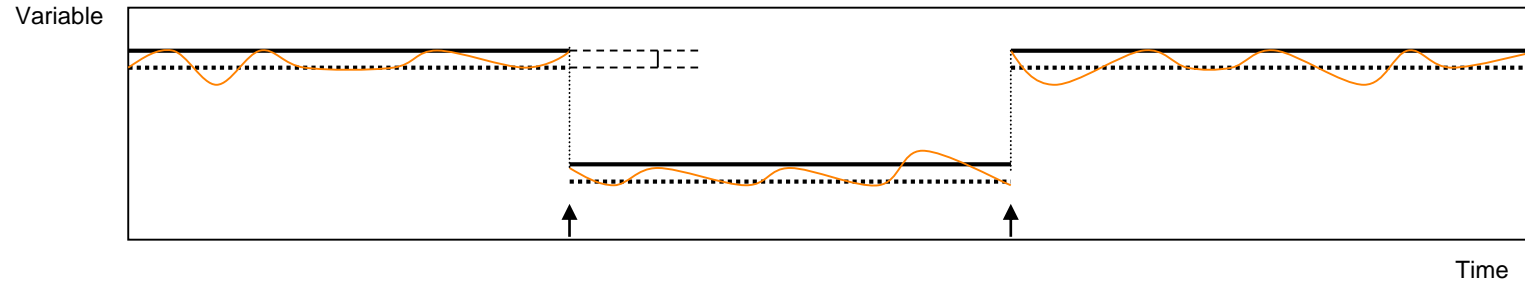


RTO opportunities and fundamentals

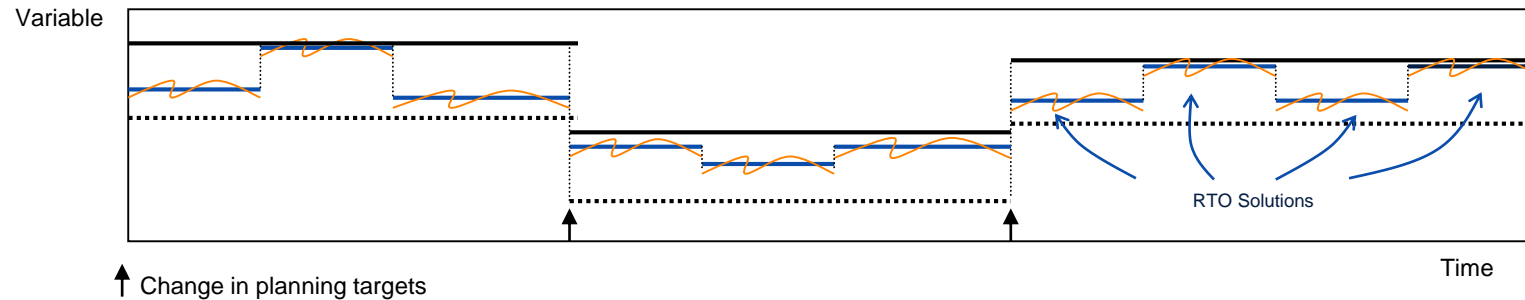
Basic Control



APC



RTO



RTO implementation

Viability study



Two different units selected in two refineries for the viability study

Representative historical scenarios studied

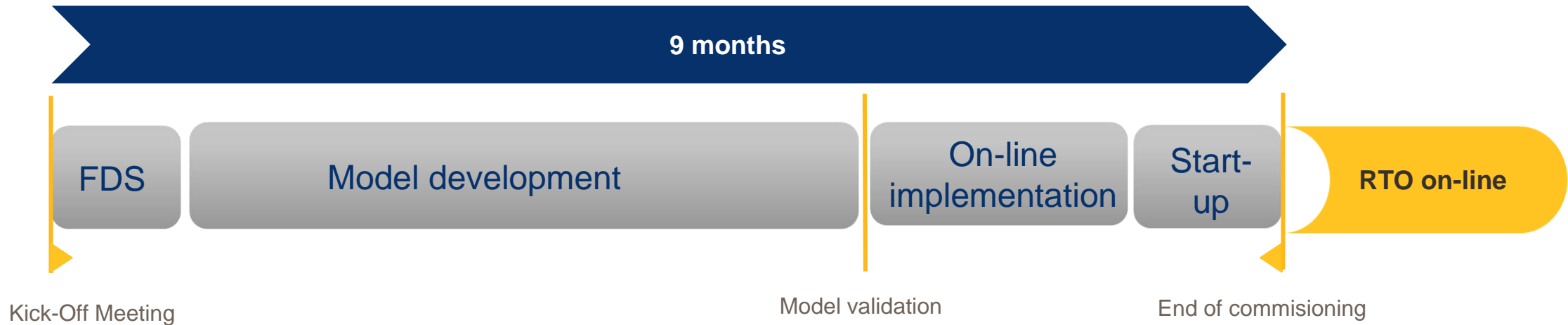
Preliminary simulation models developed

Potential optimization margin calculated for each unit



RTO implementation

Project schedule & Milestones:



- Core team: 2 people from AVEVA + 2 people from Repsol. Additional support requested when needed.
- Complex project, some unexpected technical issues required changes in the original approach but only minor impact in expected schedule.

RTO implementation

Project schedule & Milestones:



- Plant test done after project completion:
 - Increased yield in most valuable products
 - Reduced utilities consumption
 - Optimization mechanism adapted to different price scenarios
- Benefits observed in the order of magnitude of the viability study.
- Quick return of investment (< 1 year)

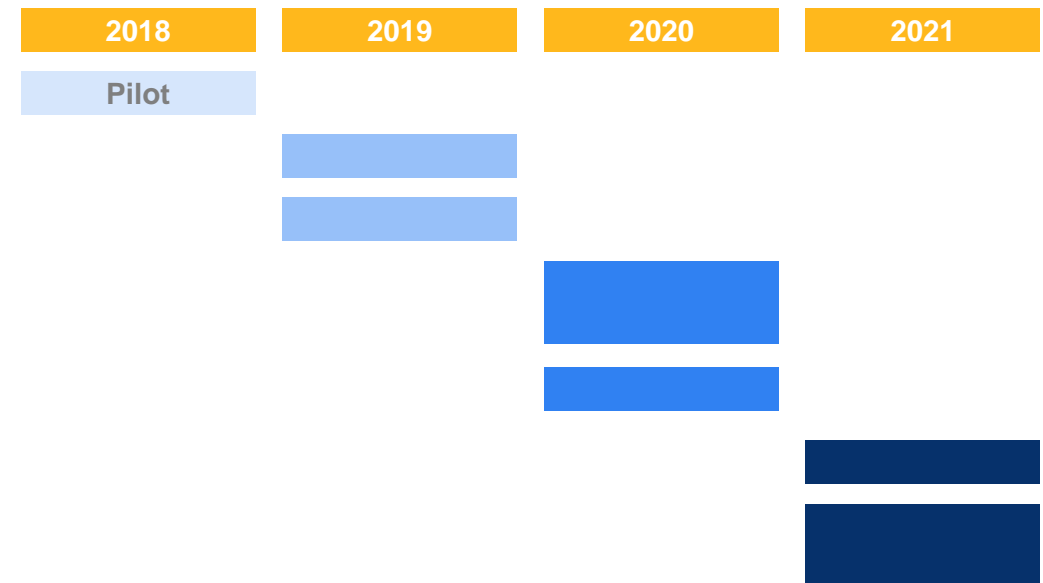


RTO implementation

Scale up



- Scale up RTO for other units and refineries
- Selection of units with greatest potential benefit
- Timing conditioned by resources availability and plant turn-arounds

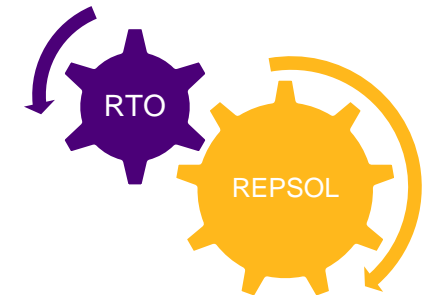
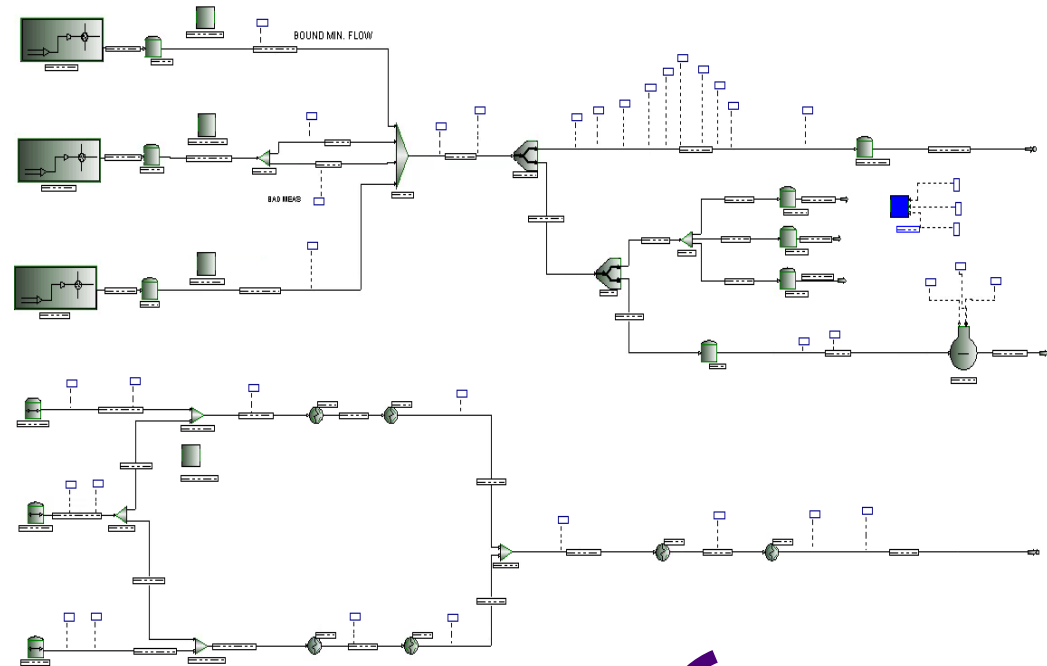


RTO implementation

Keys to success



- Robust and proven technology
- Select a team with knowledge and expertise
- Assure expert resources availability
- Choose the right units
- Adapt to the actual needs of the refinery
- Involve the final user of the product
- Training and knowledge transfer



Thank you

A large, three-dimensional metallic sign spelling out "REPSOL" in a bold, sans-serif font. The sign is mounted on a dark, rectangular base and is positioned in front of a modern building with a glass facade. The sun is shining brightly, creating long, sharp shadows on the ground and the building's glass.